

# WITH CLOSING COSTS OF JUST \$250, OUR HOME LOAN OPENS A LOT OF DOORS.

A Chase Home Loan gives you from \$10,000 to \$50,000\* to spend on whatever you need.

The interest rate is fixed at 13.25% APR. And since you have up to 15 years to pay the loan back and the interest may be tax deductible, a Chase Home Loan is also smart financing.

If you qualify, you can receive conditional approval in 72 hours.

To find out more about it, stop in at a nearby Chase branch or call the Chase Home Equity Center, Monday to Friday between 8:30am and 5:30pm at 1-800-331-1237.

And use a Chase Home Loan as the means to any worthwhile end.

\*For example, a Chase Home Loan of \$20,000, with a term of 180 months at the fixed rate of 13.25% APR and a \$100 non-refundable application fee would be repaid in 180 monthly payments of \$256.35. The loan is secured by your home, condominium, or co-op, is subject to credit approval and is available for loan amounts from \$10,000 to \$50,000. Co-ops will be considered only if Chase holds the first lien on the co-op.

The rate is as of March 1, 1989 and is subject to change without any notice.

© 1989 The Chase Manhattan Bank, N.A. / Member FDIC Equal Housing Lender



# Harmon's Deal Heard On Tape

By Ron Berler  
Newsday Special Correspondent

Chicago — In U.S. District Court yesterday, federal prosecutors played a secret tape recording of sports agent **Norby Walters** offering concealed cash payments to then-Iowa running back **Ronnie Harmon**. Harmon was to receive the payments upon signing a representational contract before his college eligibility expired.

On the tape, made by **Harmon** during a March 10, 1985, meeting in **Walters'** New York office, **Walters** offered the then-college junior a \$2,500 signing bonus plus monthly checks of \$250 until he signed an NFL contract, all in violation of NCAA rules.

**Harmon** testified that **Walters** then laid \$2,500 in cash on his desk and left the football player and his father alone in the room. When **Walters** returned, **Harmon** said, he pocketed the cash and signed the contract — post-dated Jan. 2, 1986, after **Harmon's** athletic eligibility expired — knowing he was potentially placing his scholarship and eligibility at Iowa in jeopardy.

**Walters** and his partner **Lloyd Bloom** are charged with racketeering, mail fraud, wire fraud and extortion.

**Harmon** told jurors he tape-recorded 40 minutes of his hour-long meeting with the agents on a micro-cassette recorder he held on top of his lap while sitting across from **Walters** at his desk. **Walters** and **Bloom** were unaware they were being taped.

The agents talked candidly, in a rapid-fire street patois, of how they planned to conceal **Harmon's** contract from University of Iowa officials.

"Let's put it this way," **Walters** said. "If we sign a piece of paper [contract] and we do a piece of business, I mean there's four of us here [**Walters, Bloom, Harmon** and **Harmon's** father], and then there's mama. That's the end of that."

When **Harmon's** father at one point questioned why **Walters** couldn't wait until **Harmon's** college eligibility expired before signing him, **Walters** replied, "Hey, I'm going to put my business on the line [in order to sign **Harmon** in violation of NCAA regulations], and hope he doesn't give me up."

**Harmon** turned over the tape to prosecutors after he struck a pretrial arrangement with them to repay \$6,000 in scholarship money to the University of Iowa, perform 250 hours of community service and to testify for the prosecution at **Walters'** and **Bloom's** trial. He did not explain why he made the tape.

After jurors heard the tape, **Harmon** testified that he received his monthly \$250 payments in the form of Western Union money orders sent to one address outside an Iowa City bus depot and another outside of Iowa City. "I didn't want no one to find out I was receiving money," he said.

**Harmon** also admitted receiving at least \$1,000 and perhaps as much as \$1,500 from **Bloom** for helping him recruit and sign Iowa teammate Devon Mitchell.

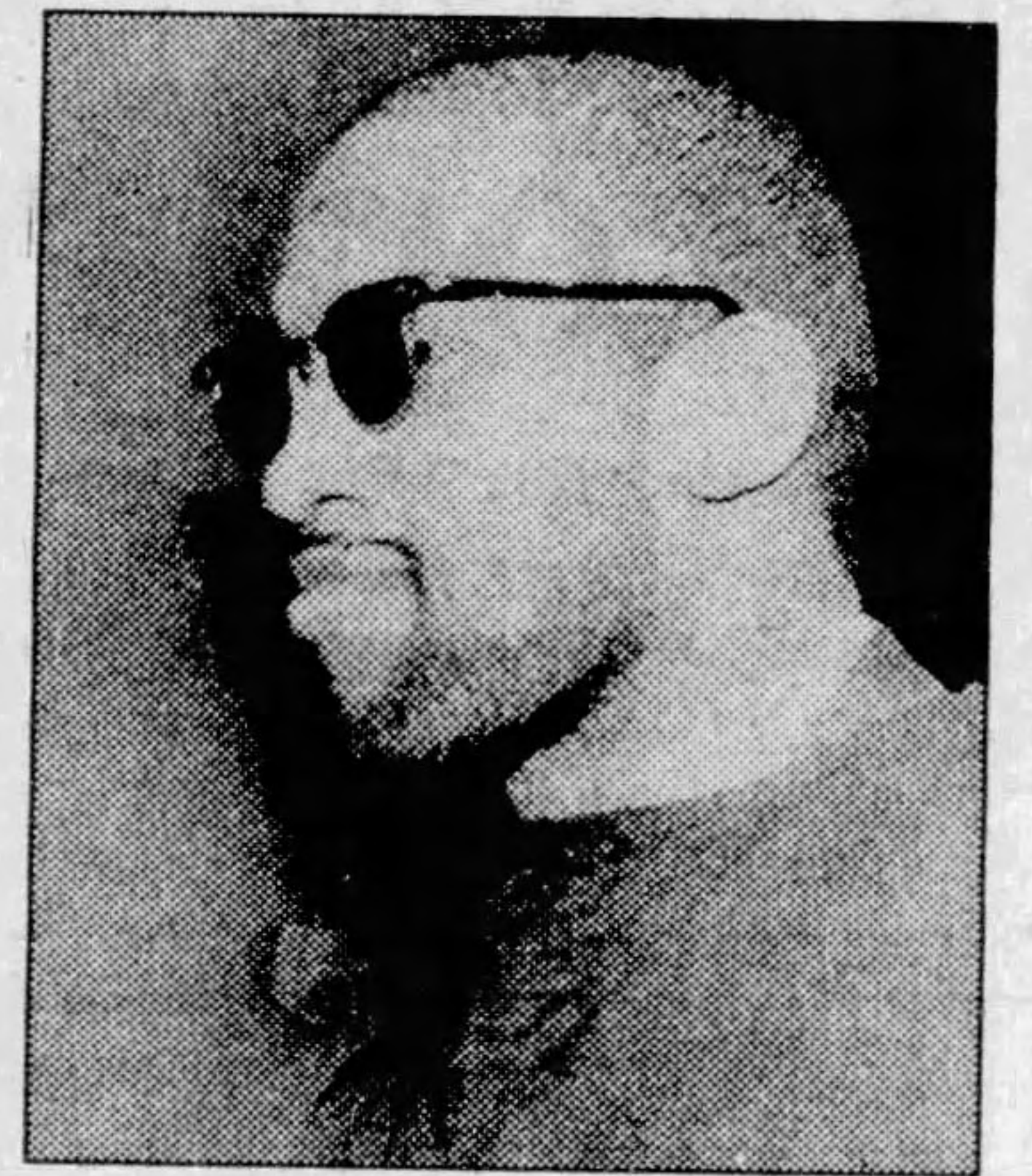
**Bloom's** defense attorney, Dan K. Webb, challenged **Harmon's** character, not his testimony. He accused **Harmon** of breaking his contract with the two agents while they were in the process of negotiating a \$1.3-million contract for him with the Bills, and of refusing to repay them money they had loaned him.

"You took the famous **Norby Walters** to the cleaners, didn't you?" Webb challenged him.

"How could I take him to the cleaners?" asked **Harmon**. Said Webb: "You took \$49,000 of his money."

"He was gambling," **Harmon** replied. **Harmon** said **Walters** "said he was gambling on me. I didn't say I was gambling on him."

"I don't think I stiffed him," **Harmon** added.



Ronnie Harmon

NY

NEWSDAY, WEDNESDAY, MARCH 8, 1989

110

**THE Beeper Connection**  
keeps you in touch

OPEN SAT. 10am-4pm

ONLY \$179

BRAVO BEEPER BY MOTOROLA

- SMALL • LIGHTWEIGHT • VIBRATOR
- UHF PENETRATION • 5 NUMBER MEMORY
- 100 MILE RANGE (200 Mile Range Available)

WE PROGRAM and RECONNECT INACTIVE BEEPERS

PAGING SERVICE \$14.95 MO. WITH THIS AD (Reg. \$17.95)

ASK ABOUT OUR CELLULAR PHONES

**Cellular Telephone Enterprises, Inc.**  
131-31 31st AVE., COLLEGE POINT, NY 11354  
(Corner 31st Ave., South Bound Service Road, Whitestone Expressway)  
MASTER CARD, VISA, AMERICAN EXPRESS

(718) 353-6474 Mon-Fri 9am - 5pm  
(718) 353-6507 Sat 10am - 4pm

## What Time Is It?

Dial 976-1616

Don't miss that important date or movie. Call New York Newsday's Time Phone at 976-1616 day or night for the exact time.

**New York Newsday**

Available from area codes (718), (212) (516) and (914)